

# E-invoicing Insights and Strategies from the UAE and KSA

*Mastering E-Invoicing in the UAE  
Insights and Best Practices from  
KSA Implementation*



**2nd July 2024 | Tuesday  
3 pm - 4 pm GST | Zoom**

[www.fintedu.com](http://www.fintedu.com)



**Diana Caceres**  
Partner  
Liwa Analytics



**Manish Bansal**  
Director  
Deloitte



**Saad Muhammad Iqbal**  
Senior Manager  
Deloitte

# Tech-Infused Finance, Tax , Compliance & Accounting Education!

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# Mastering E-invoicing Insights Strategies from KSA

**Deloitte.**



Finance and Tax delivered through technology



**E-invoicing Adoption & Developments**



**Key Take Aways From KSA**

**Question and Answers**

# Speakers



**Manish Bansal**

Director Indirect Tax  
D: +966115099802  
M: +966540690269

**Deloitte.**



**Saad Muhammad Iqbal**

Senior Manager Indirect Tax  
M: +966 50 335 6204  
E: saaiqbal@deloitte.com

**Deloitte.**



**Diana Caceres**

E-invoicing Advisor  
M : +971-585557475  
E-: diana.caceres@liwa-analytics.com

**LIVA**  
ليوا للتحليلات analytics

# Features

## Laws Library: Act | Clarifications Decisions | Guidelines | E-forms

Corporate Tax  
Value Added Tax  
Customs & Excise  
Transfer Pricing  
Economic Substance Regulations  
Anti Money Laundering

## Double Tax Treaties:

UAE  
KSA  
Oman  
Qatar  
Kuwait  
Bahrain



## Industry News:

Stay informed with the latest industry updates.

## Insightful Articles:

Immerse yourself in a collection of enlightening articles contributed by industry professionals and experts.

## E-Learning Hub:

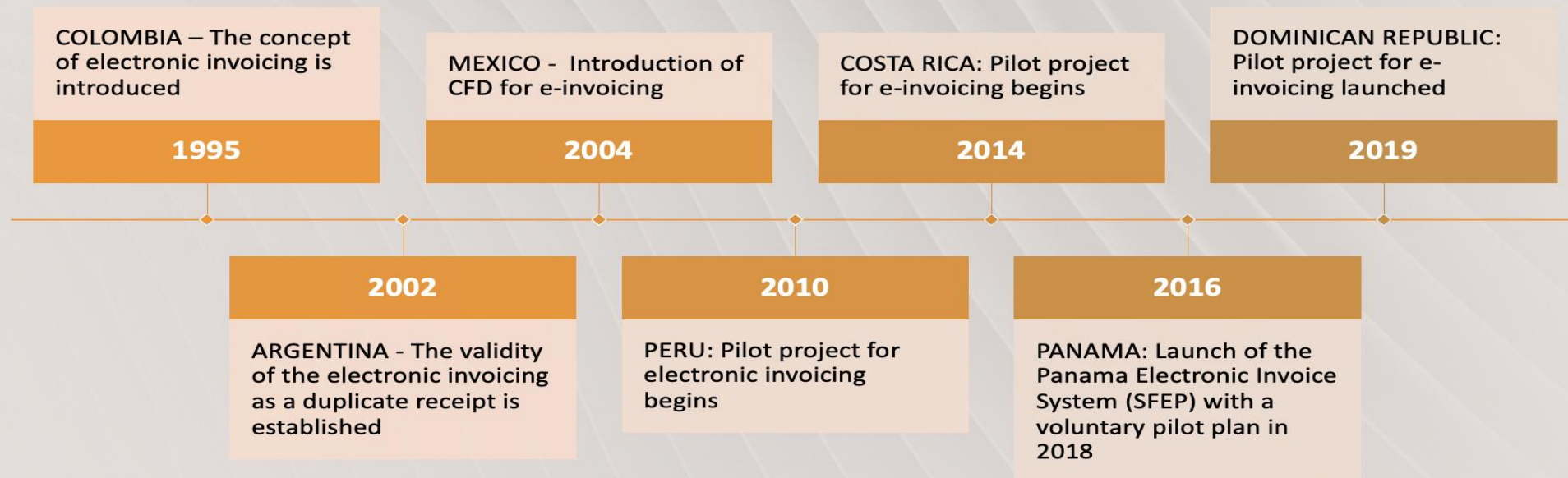
KHDA Certificate Courses  
Workshops  
Tax Club

In Dec 2023, Liwa Analytics became the first UAE e-invoicing advisor in Open Peppol! ✨



# Where did e-invoicing start?

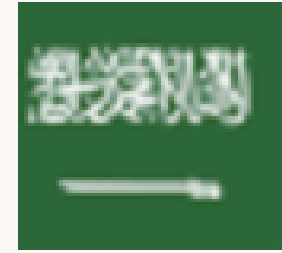
## Beginning of the Electronic invoicing process in LATAM





# What is an electronic invoice (e-invoicing)?

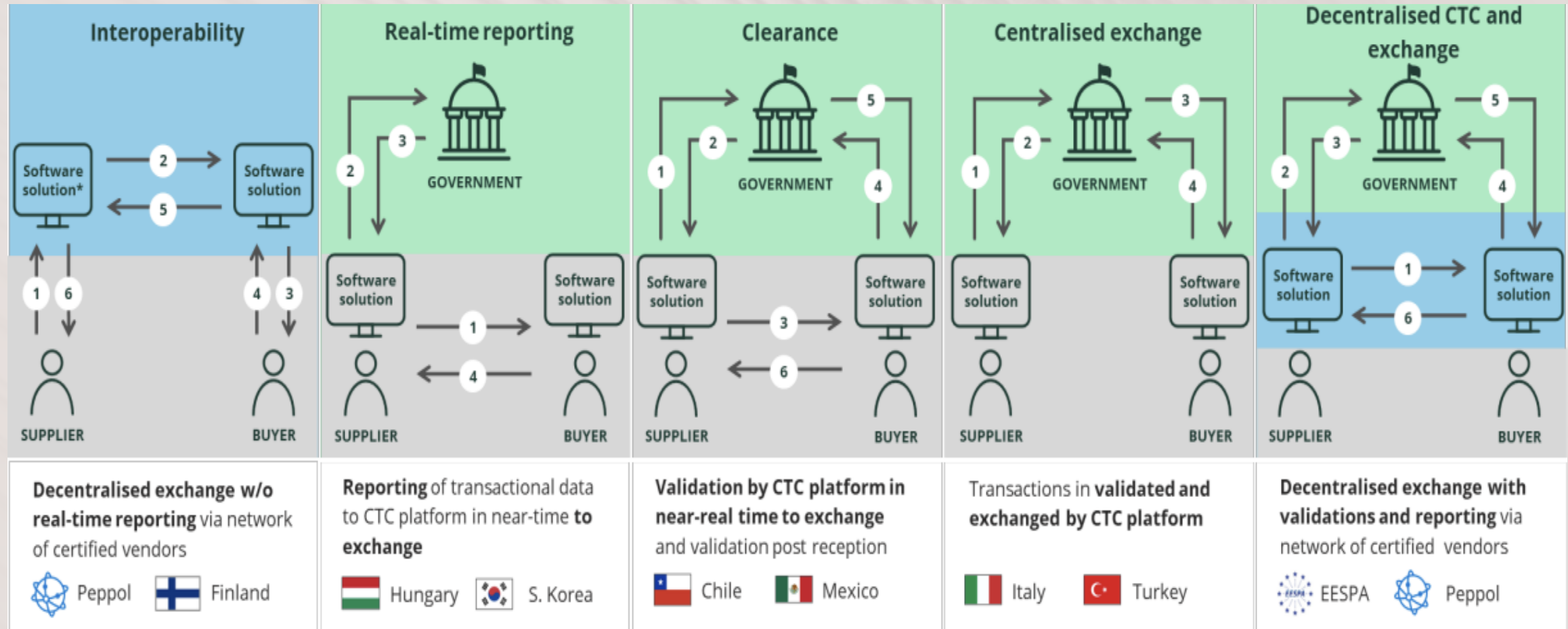
- **Colombia** – “The electronic invoice is the evolution of the traditional paper invoice. For legal purposes, it has the same validity as paper, however, it is generated, validated, issued, received, and stored electronically”
- **Saudi Arabia** – “A tax invoice that is generated in a structured electronic format through electronic means”.
- **New Zealand** – “Is the direct exchange of data between any 2 accounting systems, that makes doing business smoother, faster and safer “.
- **New Zealand European Union Free Trade Agreement - electronic invoicing** or “e-invoicing” “means the automated creation, exchange and processing of invoices between suppliers and buyers using a structured digital format”.



# Example of an e-invoice

```
ix/cfd/4 http://www.sat.gob.mx/sitio_internet/cfd/4/cfdv40.xsd
aKyA7oabqV5DZXwHPWxjUmFCEcLSw6FW/CBBU6IdNn6yk3xJmG9r/kTbfuWFcu
pd0X5Bhv4jX9RqoH7PBAVf1E9Ep3ak717mUBzsHuFgWvv/CwIUkSTYE1tHnvf
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OTcwDQYJKoZIhvcNAQELBQAwggGwMTowOAYDVQQDDDFBLkMuIGRlbCBTZXJ2aW
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X1lbnRlQHNhdC5nb2IubXgxJjAkBgNVBAkMHUF2LiBIaWRhbGdvIDc3LCBDb2
pdWRhZCBkZSBNw4PCqXhpY28xY28xY28xY28xY28xY28xY28xY28xY28xY28x
WluaXN0cmFjacOzbiBDZW50cmFsIGRlIFNlcnZpY21vcyBUcmlidXRhcmlvcy
xGzAZBgNVBAMTEkpBQ09CIENPUk9OQSBNQU5EQTEbMBkGA1UEKRMSSkFDT0Ig
aklYMSMwIQYJKoZIhvcNAQkBFhRlY2Z1bmVzQHlhaG9vLmNvbS5teDEWMBQGA1
NBgkqhkiG9w0BAQEFAAOCAQ8AMIIBCgKCAQEApQkho6uvGwUuynlgYTrsnCP5
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CB62Zo8hTRXDvYbKVb07UHOxp58JnfuKizluVKO1ylPmayqm/PxLVysTNVS9iJ
XErksOJyWK2+FE7akIyUHNlK1Spo/v2eDYyUtGzFrPoVD0ziiMcdLcQFUX6E
4FkA52ooslmH+fLNDsrWvf65CV/AfwqyQ==" SubTotal="300.00" Moneda
Exportacion="01" MetodoPago="PPD" LugarExpedicion="76900"
/www.w3.org/2001/XMLSchema-instance">
NDA" RegimenFiscal="626" />
S" DomicilioFiscalReceptor="76900" ResidenciaFiscal="ARE"
```

# E-invoicing models (overview)



# E-invoicing implementation rollout UAE (disclosed at the Dubai E-invoicing summit)

Q3-2024 –  
Development service  
provider’s certification  
requirements and  
procedures (UAE data  
dictionary)

December 2025 -  
Strategic rollout

Q2 2025 – Introduction  
e-invoicing legislation

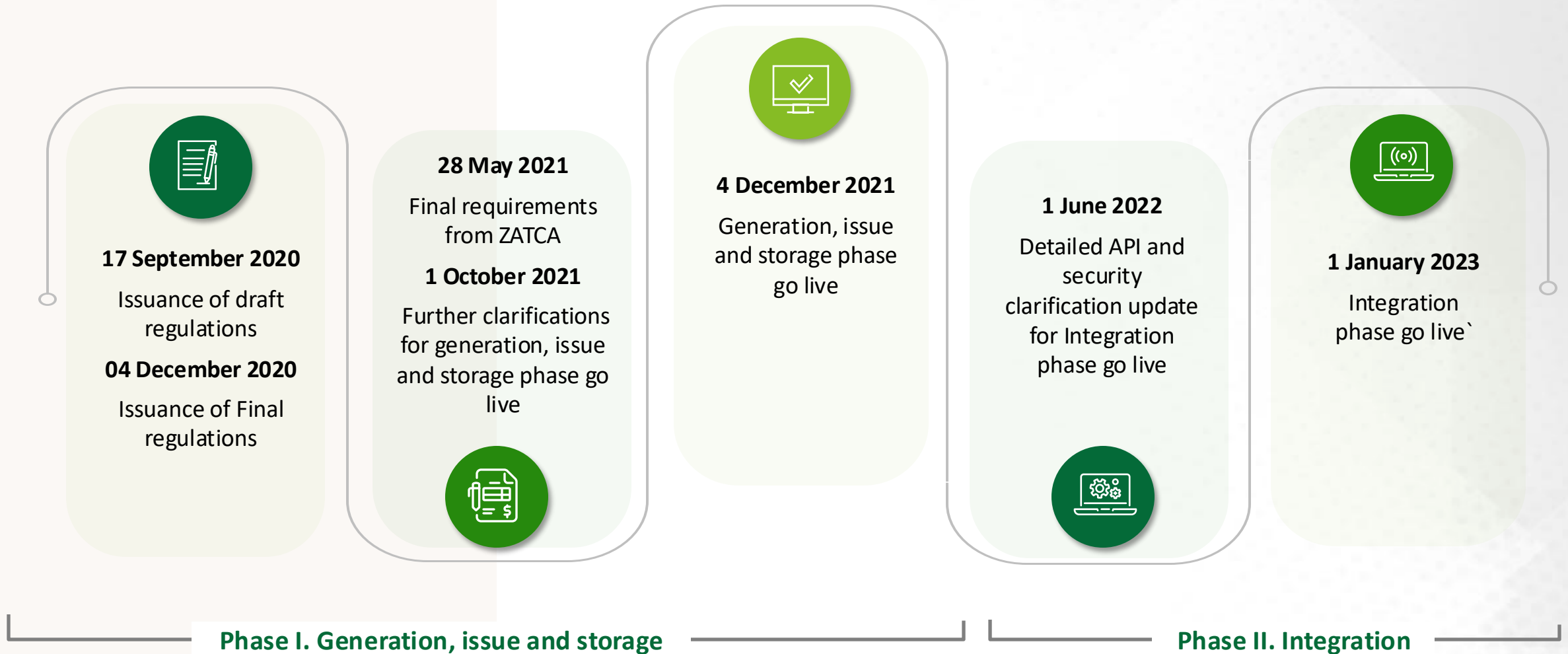
July 2026 - Phase 1 go  
live reporting

## KSA E-invoicing landscape

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# E-invoicing and the KSA timelines

ZATCA has adopted a phased approach to implement e-invoicing in the Kingdom

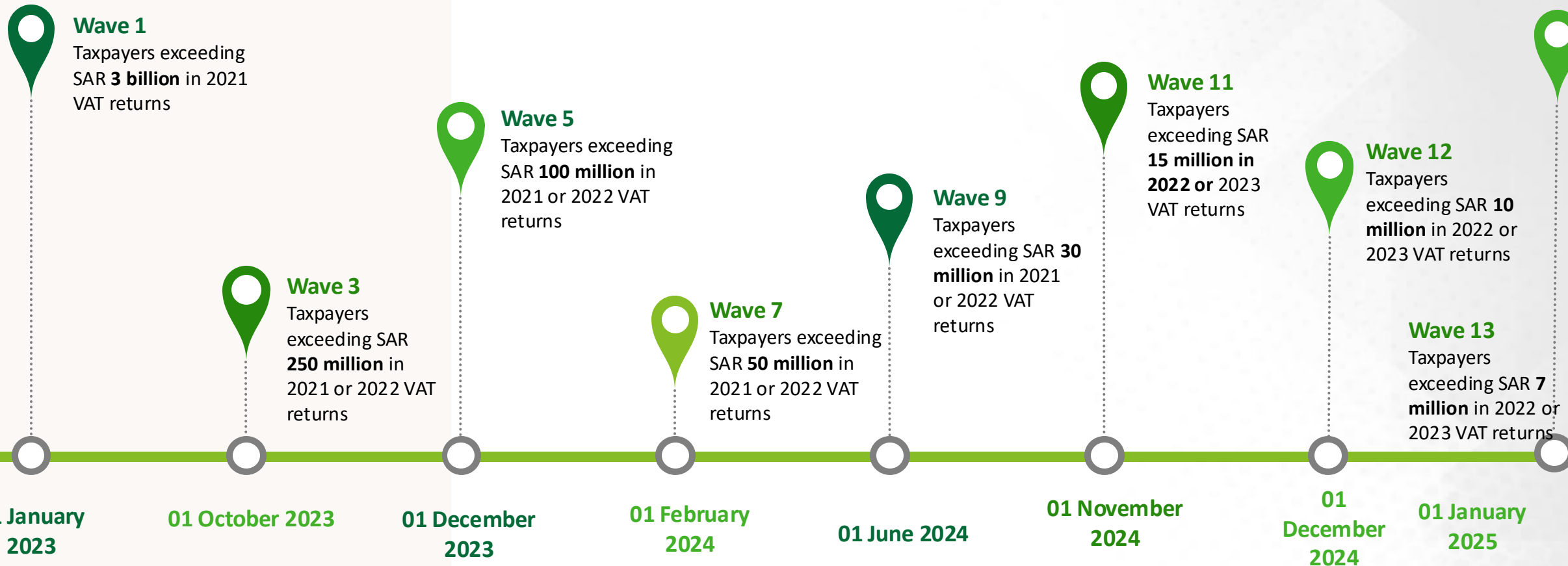


# E-invoicing timeline for Phase II

Prior notice of 6 months period to the taxpayer subject to each wave

## Phase II. Integration

Subsequent waves of Integration Phase will be announced by ZATCA in due course

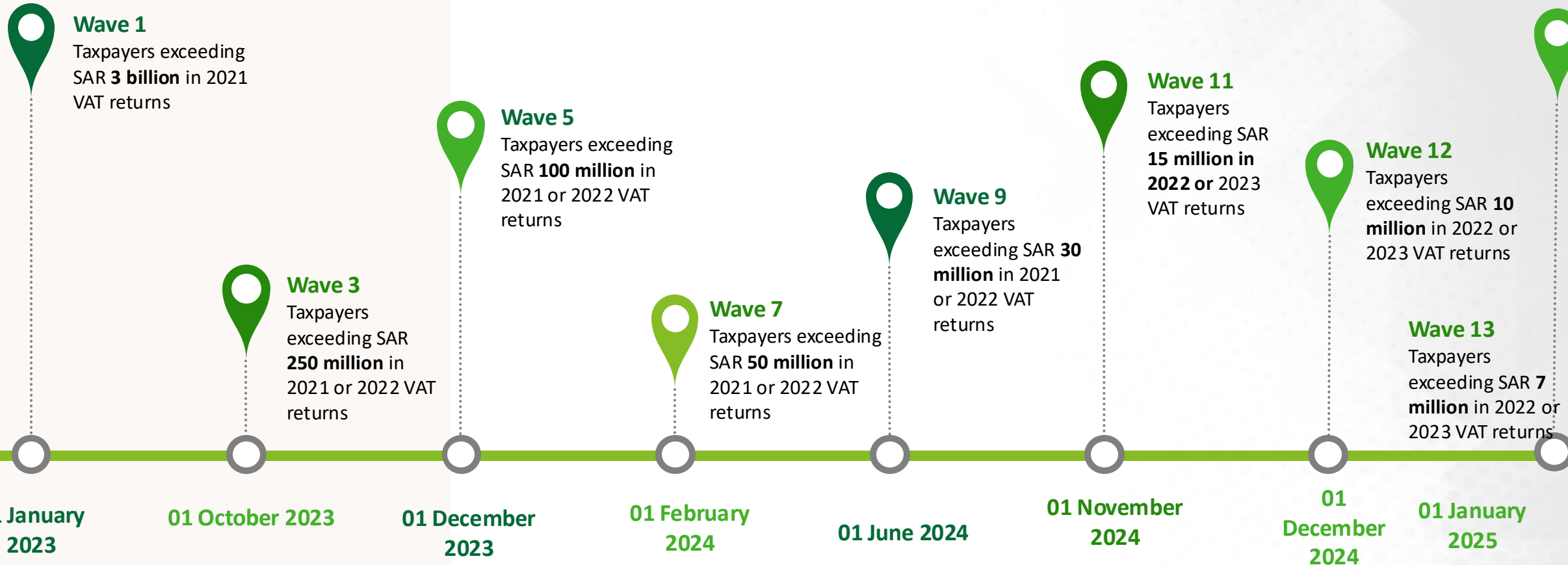


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# E-invoicing and its scope

## Transactions subject to E-invoicing

- Supplies of taxable goods and services (i.e., standard VAT rate or Zero rate)
- Export of goods and services from the Kingdom
- Intra-GCC supplies
- Nominal supplies by the taxable person
- Any payments related

## Transactions not subject to E-invoicing

- Supplies fully exempted from VAT.
- Any payments related to supplies fully exempted from VAT and received by a taxable person before such supply.
- Supplies subject to VAT according to the Reverse Charge Mechanism.
- Import of goods to the Kingdom.

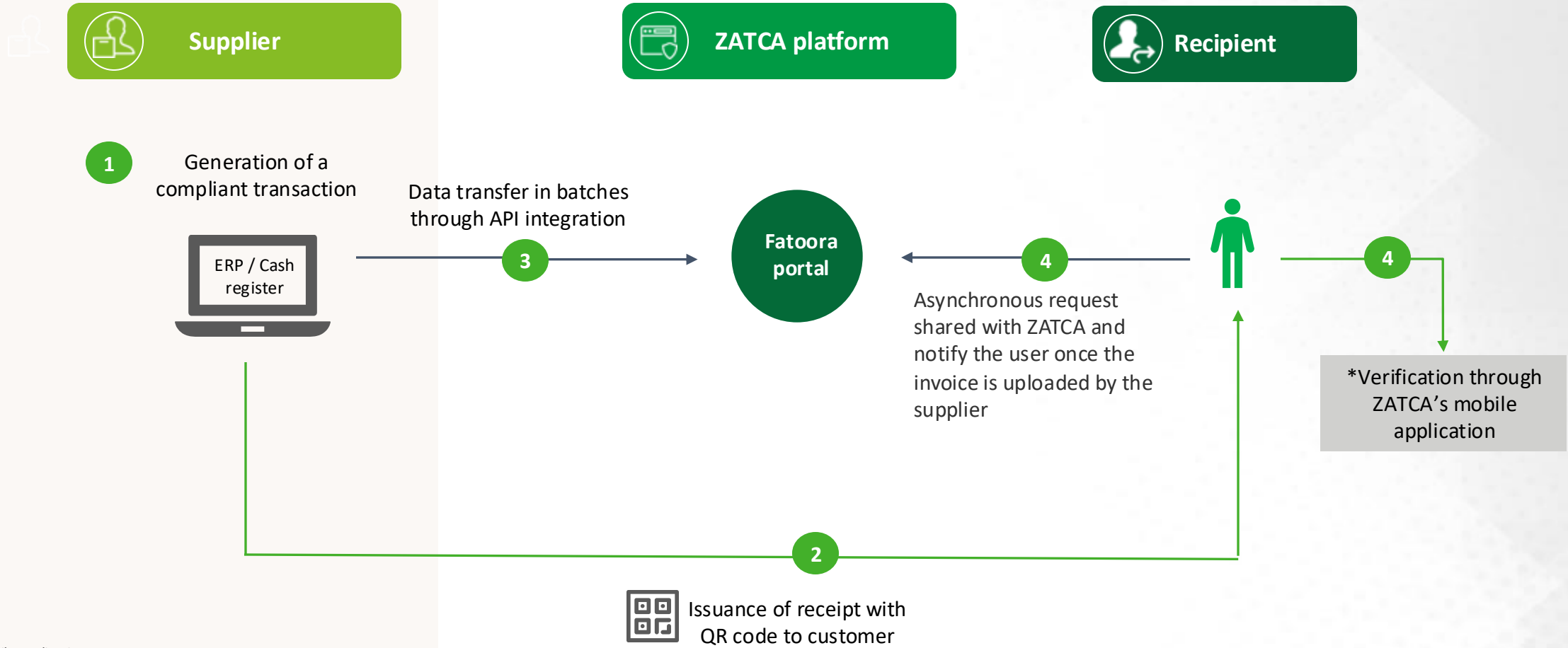


## E-invoicing models in KSA

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# Simplified E-invoice (B2C)

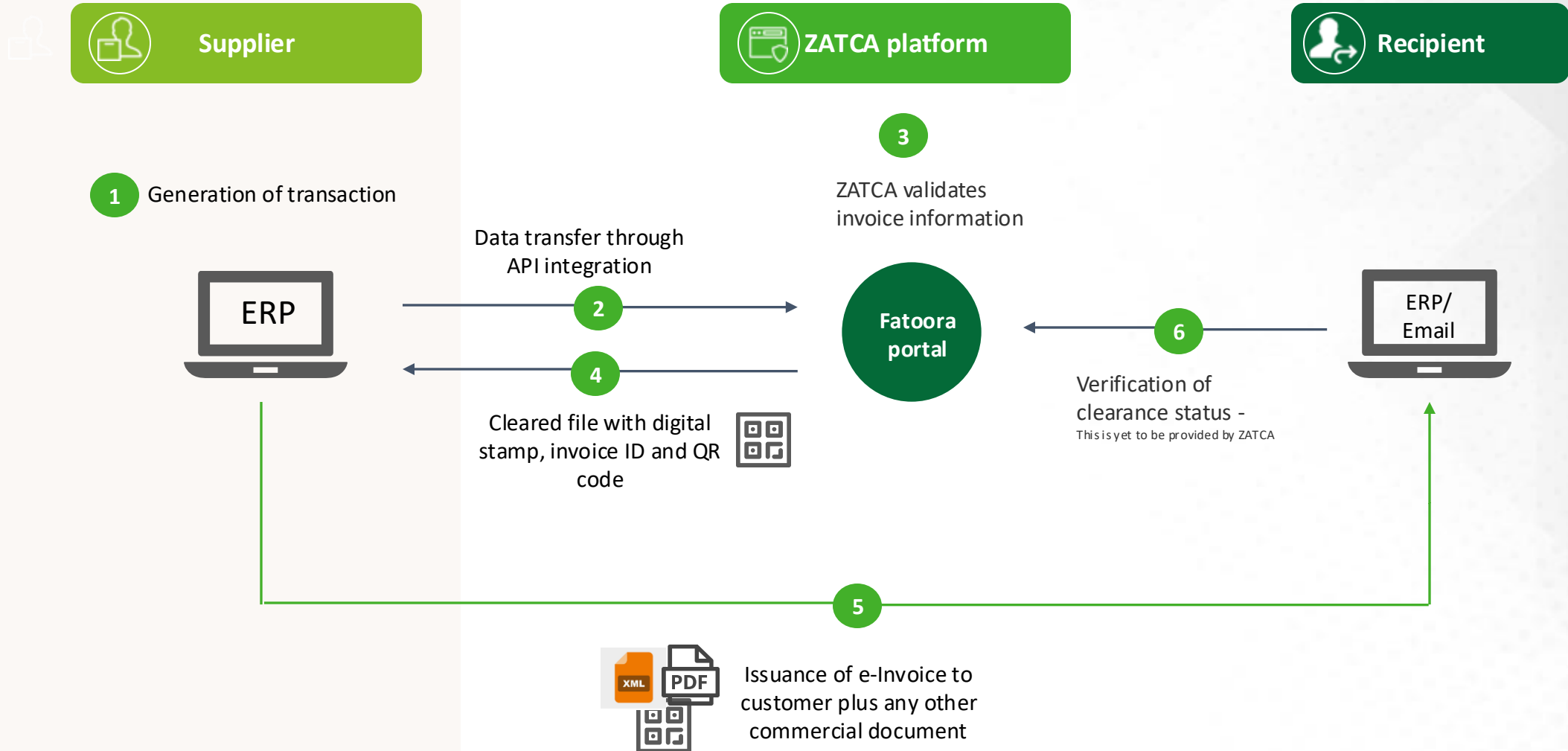
Accounts receivables workflow for integrated suppliers according to waves for Phase II



\*ZATCA mobile application:  
Android (Play store):  
<https://play.google.com/store/apps/details?id=com.gazt.egazt>  
Apple (iOS):  
<https://apps.apple.com/sa/a/pp/zatca/id1517289036>

# Standard E-invoice (B2B & B2G)

Accounts receivables workflow for integrated suppliers according to waves for Phase II

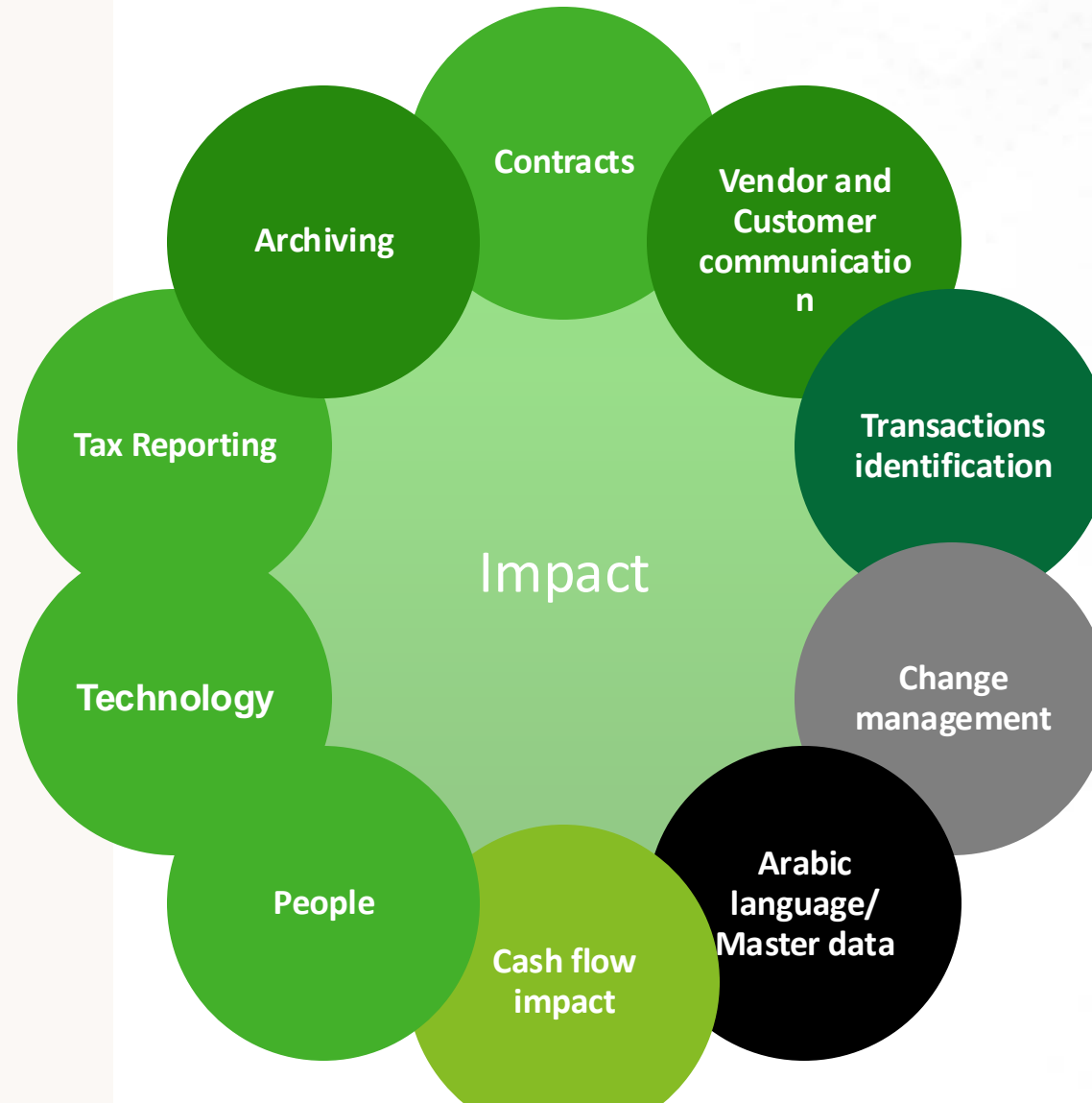


## Impact of E-invoicing on businesses

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# Impact of E-invoicing on businesses

E-invoicing impact on the business landscape



# E-invoicing and the key challenges

## Key Challenges

- **Ever-changing tax environment** & regulations
- **Integration Issues:** E-invoicing systems' integration with existing accounting and ERP systems
- **Security and Privacy:** Protecting the confidentiality and integrity of invoicing data
- **Standardization:** Interoperability between different e-invoicing systems can be a challenge (different taxpayers in different phases)
- **User Adoption:** Training and convincing users to switch from traditional paper invoicing to an electronic system
- **Technology Constraints:** Businesses must ensure appropriate technology and infrastructure
- **Costs of Implementation:** The initial costs of implementing an e-invoicing system can be high (i.e. purchasing software, hardware and training)



## E-invoicing – need for a coordinated approach

- Tax authorities in the Middle East are investing heavily on digitization, data storage, processing, and analytics
- Tax authorities will have an enormous database of real time information to process, analyze and use for risk assessment and initiating tax audits
- With the use of artificial Intelligence, tax authorities will soon be able to compare millions of transactions from the taxpayers.
- Taxpayers should focus on a more transparent and coordinated strategy.

### Examples

- Identifying the difference between declarations submitted by taxpayers and real-time information sent to tax authorities during the period
- Reconciliation of transaction data between different parties (e.g., supplier and buyer) to ensure that both sides report the same values, reducing discrepancies and potential tax evasion.
- Analysis of revenue declared in corporate tax returns and sales per the VAT returns
- Conducting sector-specific analysis to understand tax compliance levels across different industries and identify sectors with higher risks of non-compliance.





## Key takeaways

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## Key takeaways

- E-invoicing is not an end-to-end solution. It has manifold impacts
- Timelines needed for the implementation of e-invoicing
- Data is the new oil

## Q&A



**THANK YOU!**

